

- **Change of Demurrage / Detention Calculation Method at Destination**

February 15, 2010

Dear Customer,

Hapag-Lloyd has reviewed its costs for equipment employment and quay storage. To be able to partially recover the rising costs we will change the calculation method of granted free time for all trades and destinations – if not yet applicable - with effect from **March 1, 2010** (B/L date) as follows:

The day of container discharge will be the start point for counting free time.

This will have impact on the following charges depending on the destination:

- **Detention Destination (Mixed Demurrage & Detention)**

For further information please contact your local Hapag-Lloyd sales representative.

Kind regards,

Hapag-Lloyd AG